



Business Development Representative

General Information

Job Salary

Base salary and commission negotiable based on experience.

Job Description

GEO Jobe is looking for a Business Development Representative that truly possesses a drive to absolutely change the geospatial industry. A strong candidate is one that has experience in the Esri ecosystem that can knowledgeably discuss GEO Jobe products (Admin Tools for ArcGIS Online / Portal, GEOPowered Cloud, etc.) along with GEO Jobe professional services in the areas of software development and Esri technology implementation.

Job Requirements

Minimum

- A deep knowledge of Esri technology
- Knowledge of GIS applications and services and the ability to present them
- A forward thinking mindset and approach to account management

Preferred

- Experience specifically with selling applications using a SaaS model
- Experience specifically with selling data hosting and managed services
- A strong understanding of the Google Suite of Apps (Drive, Hangouts, etc..)
- A strong and well connected professional social media presence
- Experience with RFP processes
- A degree of experience with the Atlassian platform

To Apply

If you are an individual that meets the requirements above and are interested in joining a team of innovative GIS professionals, please apply today by sending your cover letter and resume to:

David Hansen, Chief Operating Officer
GEO Jobe GIS Consulting
E-mail: careers@geo-jobe.com

Note to Foreign Applicants – U.S. citizen or authorized employment clearance is required. Sorry, but we will not petition for a Visa on your behalf.